



World leading drug discovery
targeting GPCRs

Corporate Presentation

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References to "FY" in this presentation for periods prior to 1 January 2018 are to the 12-month periods commencing in each case on April 1 of the year indicated and ending on March 31 of the following year, and the 9 month period from April 1 2017 to December 31 2017. From January 1 2018 the Company changed its fiscal year to the 12-month period commencing in each case on January 1. References to "FY" in this presentation should be construed accordingly.

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World leading drug discovery targeting GPCRs

World leader in
GPCR drug discovery
and early development

Proprietary GPCR-targeted
StaR® technology and SBDD
platform capabilities

Japan-anchored biotech, with
state-of-the-art R&D centre in
Cambridge, UK

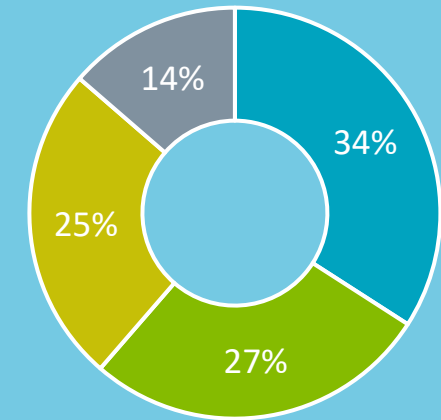
Listed on Tokyo Stock Exchange
(4565-JP)



EVOLVING WITH A SPECIALIST THERAPEUTIC FOCUS

Advancing a broad and deep
pipeline of **over 40** partnered
and in-house programs across
multiple therapeutic areas:

- Neurology
- Immunology
- Gastroenterology
- Other



200+
EMPLOYEES
WORLDWIDE



340+
STRUCTURES
SOLVED



500+
GLOBAL
PATENTS



15+
WORLD-LEADING
PARTNERS

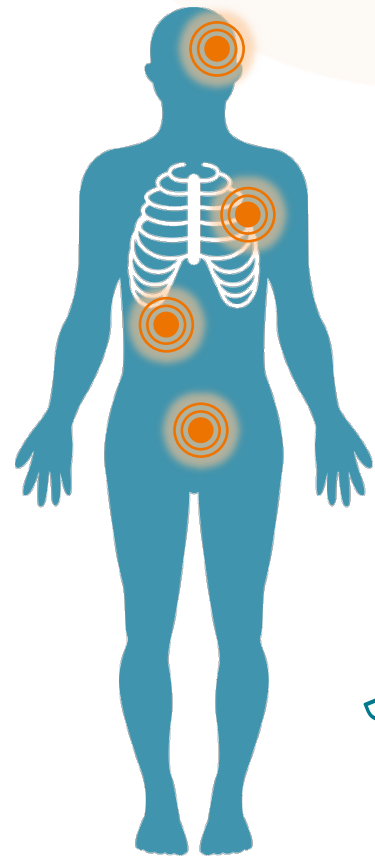


\$700M+
PARTNER REV.
RECEIVED TO DATE¹

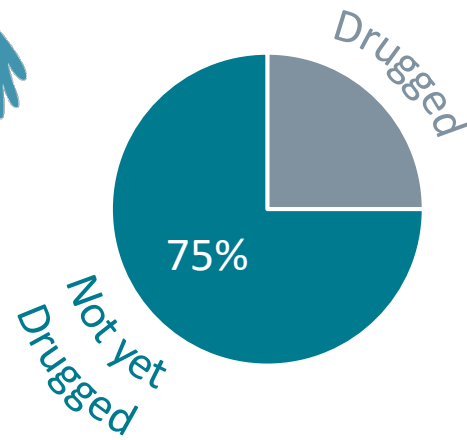
¹ Includes upfront and milestone payments, royalties and R&D funding received from active, inactive and completed partnerships from 2005 to 2020.

We can unlock the potential of GPCRs with our StaR[®] technology

GPCRs are well-known targets with **significant untapped opportunity**



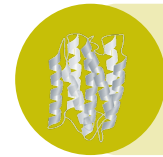
~400
GPCR
PROTEINS



StaR[®] enables us to **unlock the potential of GPCRs** via advanced understanding of their **structure and atomic/molecular interactions**



Unstable
native GPCR



Stabilized
StaR[®] protein

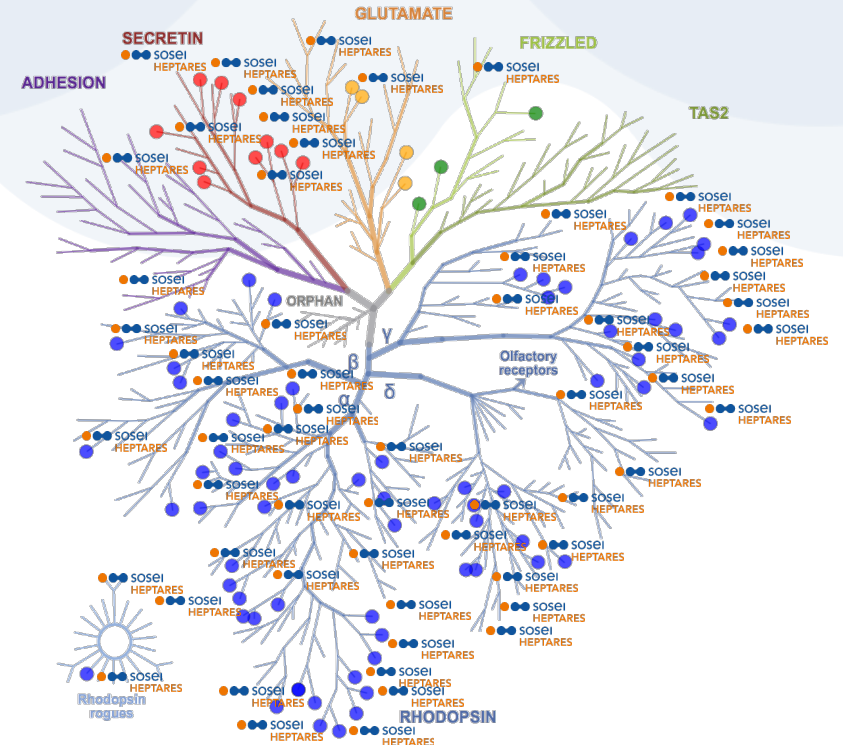
Enables mAb discovery

SBDD



Novel drug
candidate

SMEs and Peptides



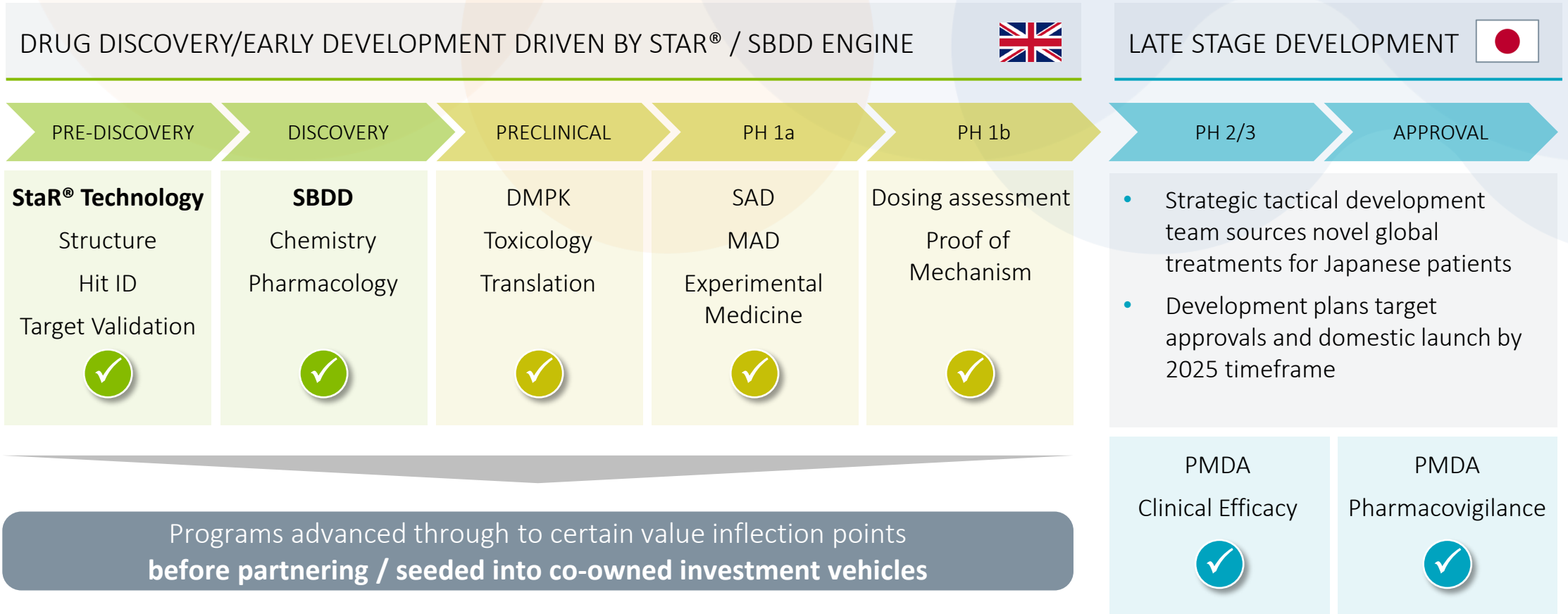
Solved **340+** molecular structures
from **40+** different receptors / **70+** StaRs

Sources: "Unexplored opportunities in the druggable human genome", Nature Reviews, 2016 ;
"Trends in GPCR in Drug Discovery – new agents, targets and indications", Nature Reviews,
4 2017; Management analyses

● Receptors for which a structure has been released in Protein Data Bank (public domain)

●●● Sosei Heptares Receptors for which Sosei Heptares has developed a StaR[®]

Core capabilities in drug discovery and early development, with a late-stage development team in Japan focused on in-licensing



Established track record of attracting world-leading partners

Active Partnerships



Active Spin-Out Asset Centric Vehicles



~\$700
million

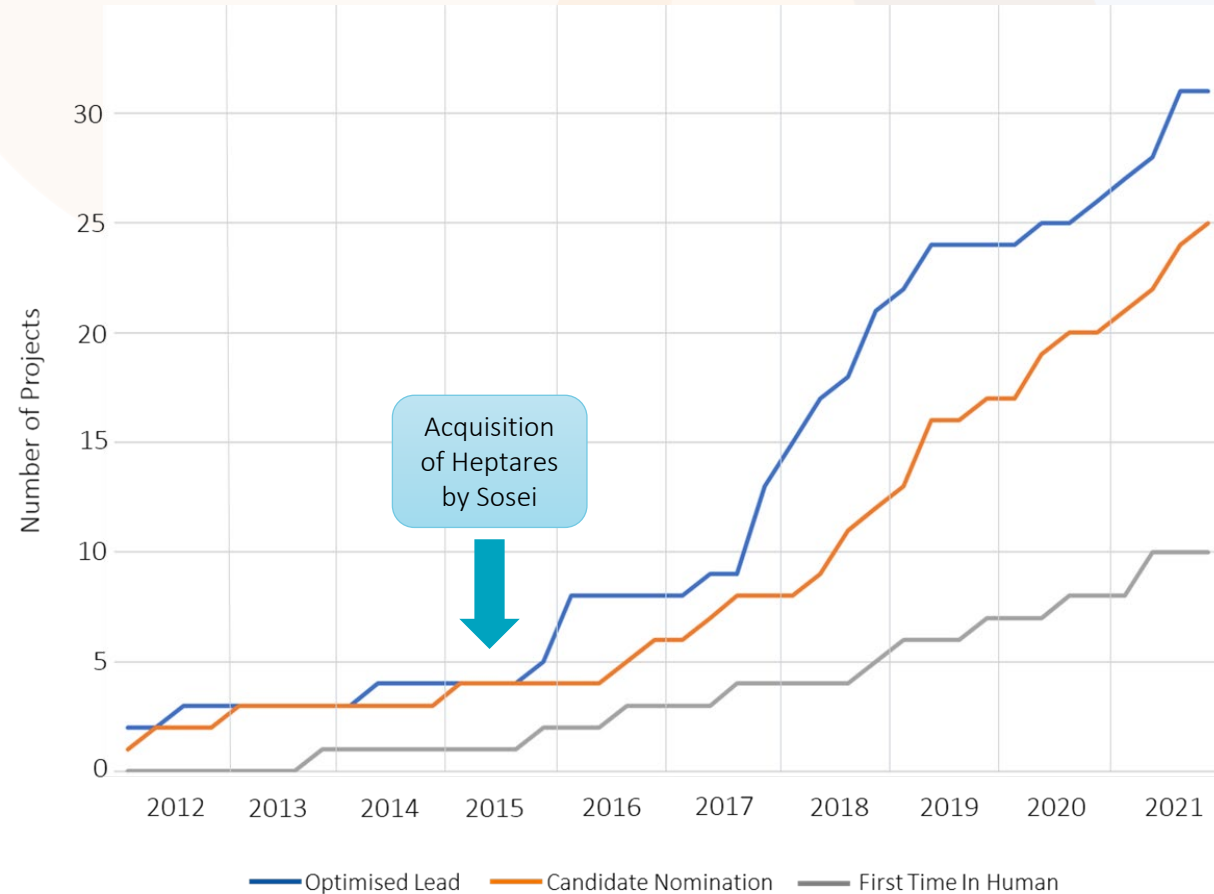
Upfront and milestone payments, royalties and R&D funding received from partners to date¹

~\$6
billion

Total potential deal value of active partnerships²

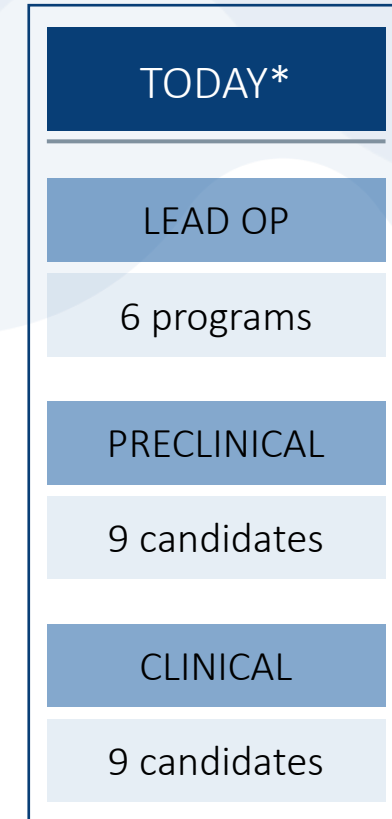
¹ Encompasses payments received from active, inactive and completed partnerships from 2005 to 2020. ² Includes potential option fees, upfront, development, regulatory and commercial milestone payments and committed R&D funding. Excludes potential royalty payments.

Ten drug candidates generated from our SBDD platform have been successfully advanced into clinical trials



Generated
25
preclinical
candidates








Produced
10
clinical
candidates



One of the most productive drug discovery teams in the world over the past 10 years

*5 programs (1 x Phase 1, 2 x Preclinical, 2 x Discovery) have been prioritised for academic or industrial partnerships. More information here: <https://soseiheptares.com/other-programs-for-partnering>

We are continuing to make progress in collaborative drug discovery, having added three new major partnerships over the past year...

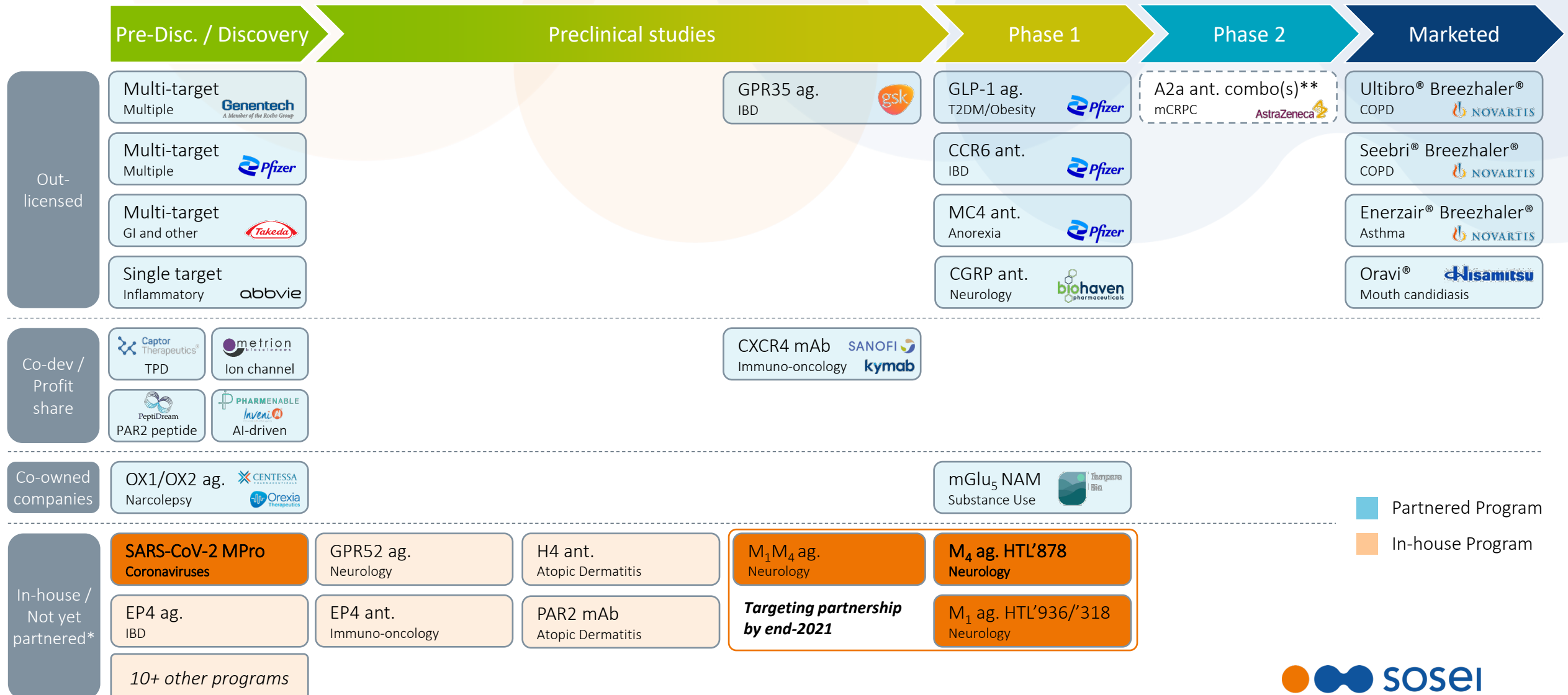
| Partner | Active Partnered Program | Therapeutic Area | UF / Near Term Payments | Potential deal value ¹ |
|---------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|---------------------------------------------|-------------------------|-----------------------------------|
|  | 2020 Collaboration and Licensing Agreement for GPR35 agonist | Gastrointestinal, immunology | \$44m | \$480m+ |
|  | 2020 Collaboration and Licensing Agreement for CGRP antagonist | Neurology | \$10m | \$380m+ |
|  | 2020 Discovery Collaboration and Option to License ² | Inflammatory and Autoimmune | \$32m | \$400m+ |
|  | 2019 Multi-target Collaboration | Multiple; Initial focus on Gastrointestinal | \$26m | \$1.2bn+ |
|  <small>A Member of the Roche Group</small> | 2019 Multi-target Collaboration | Multiple | \$26m | \$1.0bn+ |
|  | 2015 Multi-target Collaboration | Multiple | Nil | \$1.8bn+ |
|  | 2015 Collaboration and Licensing Agreement for A _{2a} antagonist ³ | Immuno-oncology | \$10m | \$500m+ |
| TOTAL | | | \$148m | \$5.9bn+ |

¹ Potential option fees, development, regulatory and commercial milestone payments, plus royalties on global commercial sales;

² AbbVie has the option to expand the collaboration by an additional three targets

³ AstraZeneca have removed the A2a program from their clinical pipeline as at Q3 2021

...and a deep pipeline of exciting in-house programs, plus new technology collaborations, that will form the partnerships of the future



■ Partnered Program
■ In-house Program

9 Note: Seebri®, Ultibro®, Energair® and Breezhaler® are registered trademarks of Novartis AG. * The in-house pipeline displayed above includes fully funded programs only and excludes back-up programs and similar indication programs for one target. For example – A2a ant, SSTR5 ag, GLP-1 ant, GLP-2 ant, M1 and M4 backup programs (list not exhaustive). ** AstraZeneca have removed the A2a program from their clinical pipeline as at Q3 2021

Next wave of COVID-19 therapies – SARS-CoV-2 protease inhibitors



| | | | |
|-------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Overview | <p>PAXLOVID™ (PF-07321332; ritonavir) – small molecule oral antiviral treatment; twice a day dosing at first sign of infection / exposure</p> | <p>S-217622 – small molecule oral antiviral treatment; once a day dosing.</p> | <p>SH-879 – small molecule oral antiviral treatment; once or twice daily dosing immediately after a positive test result and for up to 2 weeks after</p> |
| Phase | <p>Phase 2/3 trial initiated in July 2021 for PF-07321332/ritonavir combo</p> | <p>Japanese Phase 1 trial initiated in July 2021</p> | <p>Potential clinical candidate identified suitable for further development</p> |
| Key data findings | <ul style="list-style-type: none"> • Good tolerability, no safety findings up to 500mg dose 2x daily with ritonavir/10 days in HVs • Interim analysis found risk of hospitalization or death reduced by 89% compared to placebo in non-hospitalized high-risk adults with COVID-19 • Requirement for ritonavir combination boost exposure | <ul style="list-style-type: none"> • Animal studies showed ability to decrease the viral load quickly and significantly • No safety concerns reported so far | <ul style="list-style-type: none"> • Comparable antiviral activity to Pfizer's PF-07321332 against SARS-CoV-2 in cell based assays • Low <i>in vitro</i> clearance, superior <i>in vivo</i> clearance and high plasma exposure from oral dosing • Does not co-dosing with ritonavir for PK boosting in human clinical trials, unlike Pfizer's PAXLOVID™ |

Advanced discussions ongoing with a leading global charitable foundation – targeting rapid development of a single agent without the need for co-dosing with other anti-viral therapies



Muscarinic portfolio, led by HTL'878, represents a ready-made neuroscience pipeline of multiple potential blockbuster programs

HTL'878

| Program | Compound | Indication | Discovery | Preclinical | Phase 1 | Phase 2 | Next Milestone 12-18 months |
|---------------------------------------------------------|---------------|---------------------------------------------------------|-----------|-------------|---------------|---------------|--------------------------------|
| M ₄ R ortho agonist | HTL'878 | Schizophrenia | Full box | Full box | Full box | Striped arrow | Phase 2 ready |
| | Not disclosed | Schizophrenia | Full box | Full box | Striped arrow | | Completion of Phase 1 SAD |
| M ₁ R/M ₄ R dual ortho agonist | Not disclosed | Schizophrenia & Alzheimer's cognition & psychosis | Full box | Full box | Striped arrow | | IND ready |
| M ₁ R ortho agonist pathfinders | HTL'318 | Alzheimer's Dementia Lewy Bodies | Full box | Full box | Full box | | Regulatory consultation |
| | HTL'936 | Alzheimer's Dementia Lewy Bodies | Full box | Full box | Full box | | Clinical PK |
| M ₁ R ortho agonist | Not disclosed | Alzheimer's Dementia Lewy Bodies | Full box | Full box | Striped arrow | | IND ready |

Negotiations progressing well with multiple potential global development/co-development partners.
Current intention remains to partner all programs in order to aggressively accelerate their development

Key: Full box = completed phase. Striped box = next milestone

HTL'878 is a 4th-generation candidate aiming to be a highly effective and safer treatment for Schizophrenia

HTL'878

| | MoA | Typical medicine | Peak sales example | Generation | Efficacy | | | Safety | |
|-------------------------|--------------------------------|------------------------------------|--------------------------------|-----------------|-------------------------|---------------------------|-------------------------|---------------------------|-------------|
| | | | | | Positive symptoms | Negative symptom | Cognitive impairment | Extrapyramidal symptoms** | Weight gain |
| | | | | | Number of patients 20M* | Number of patients 11.5M* | Number of patients 16M* | - | - |
| Typical antipsychotic | D2 Ant | Haldol | (Historic data unavailable) | 1 st | +++ | - | - | ++++ | + |
| Atypical antipsychotics | D2 Ant + 5-HT Regulator | Zyprexa Risperdal Latuda | Zyprexa \$5,000M+ (2010) | 2 nd | +++ | + | + | ++ | ++++ |
| | D2 partial Ag + 5-HT Regulator | Abilify REXULTI Vraylar | Abilify \$6,100M+ (2013) | 3 rd | +++ | + | + | + | + |
| | M4 Agonist*** | KarXT CVL-231 HTL'878 | - | 4 th | +++ | ++ | ++ | - | - |

After regaining the program in early 2021, we rapidly invested behind HTL'878

*As 1 patient can have several symptoms, number of patients in 3 symptoms is overlapping

**Drug-induced movement disorders including involuntary or uncontrollable movements, tremors, muscle contractions. It is said to be related with D2 receptor occupancy balance.

***Expected efficacy and expected safety derived from ongoing clinical trials of KarXT and CVL-231.

Source: P T. 2014 Sep; 39(9): 638-645, J Clin Psychiatry. 2010;71(3):280-286, Schizophr Bull. 2010 Jan; 36(1): 36-42 and EvaluatePharma

HTL'878 is differentiated and is the only highly selective orthosteric agonist of the muscarinic M4 receptor in development

Direct agonism of M₄R is a clinically validated target for psychoses

- Direct agonism of the muscarinic M₄ mechanism is a clinically validated target for the treatment of psychoses (Xanomeline, KarXT), underpinned by strong non-clinical science from around the world
- HTL'878 has been shown to act via selective direct agonism of the M₄R in non-clinical species and also in humans

HTL'878 is an orthosteric partial direct M₄R agonist with a potentially improved side-effect profile

- HTL'878 is an orthosteric partial direct M₄R agonist with a potentially improved side effect profile in comparison with the front-runner (KarXT) and likely CVL-231
 - HTL'878 has much better selectivity and a potentially improved side-effect profile than KarXT
 - CVL-231 is a Positive Allosteric Modulator (PAM) which therefore requires ACh tone in the CNS making it difficult to achieve a margin over CV side effects
- Efficacy of an orthosteric agonist does not depend on cholinergic tone, unlike a PAM – we expect also stronger efficacy in Dementia Related Psychosis than a PAM which is unlikely to be effective

Of the fourth-generation treatments in development, HTL'878 stands out as a potentially superior approach



Looking forward

Strategic growth plan driving corporate value expansion



Seeking to add new revenues, access new technologies, and expand and future-proof our capabilities

Three big challenges in drug discovery and development

KEY OPPORTUNITY



*Choosing
the right target*

- Will modulating the target affect disease?
- Can a good modulator of the target be found?



*Discovering
a therapeutic agent*

- Identifying a modulator with the appropriate profile
- Differentiating from competitors (if any)



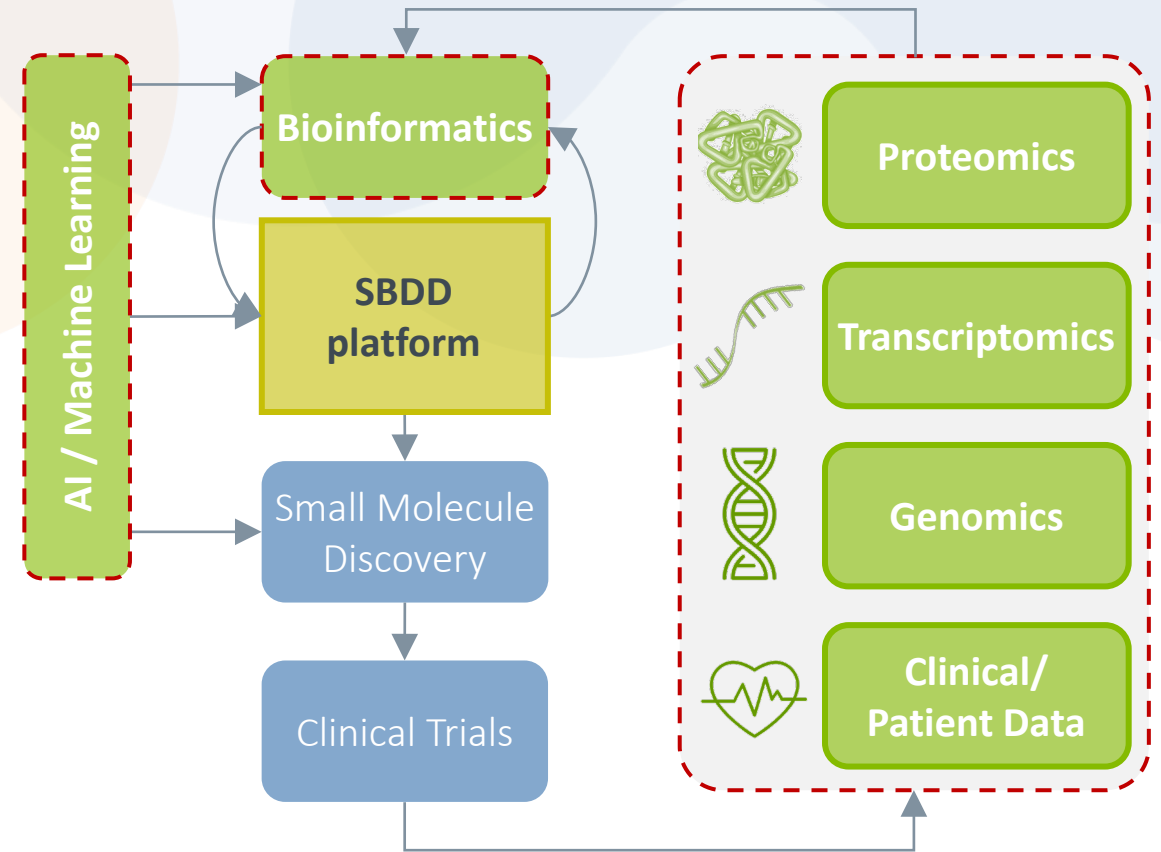
*Conducting
the right patient studies*

- Demonstrating the value of the agent in treating disease
- Utilizing biomarkers to support patient stratification

Our greatest opportunity is to leverage technology to choose the right drug targets that will become the transformational therapies of the future

We have created the New target ID and validation (TIV) framework to accelerate our quest to **choose the right targets**

| | |
|------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Aim | To support the identification and validation of new drug GPCR targets across our core therapeutic areas (GI, immunology, immuno-oncology and neuroscience) |
| How | By leveraging top-end external company omics platforms/databases and validation capabilities |
| Why | To add exciting novel GPCR targets to our pipeline which have evidence of a direct involvement in a disease / mechanism process to fuel partnering activity and higher value creation |



Continuously expanding our know-how and SBDD platform to maintain our leadership position in GPCR drug discovery

New TIV Framework - mid-term plan to pursue investments and external collaborations to hunt novel first-in-class drug targets

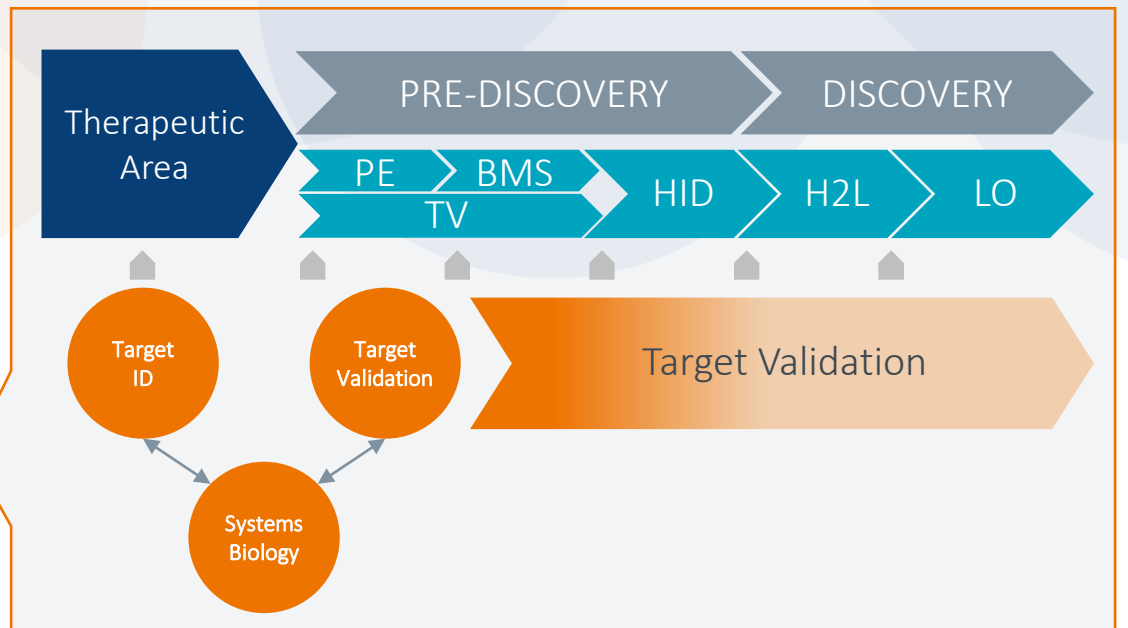


- INTERNAL THERAPEUTIC AREA INITIATIVES
- MAXIMIZE EXISTING COLLABORATIONS

NEW EXTERNAL COLLABORATIONS / ALLIANCES

- To support our Therapeutic Areas of Interest (GI/Immunology/Neuroscience)

Investing in the next wave of future targets



mAb PLATFORM BUILD

- Identify strategic partner to maximise platform capability

Over the next 6-12 months you will see us expand our external technology collaborations and alliances

Note: PE = Protein Engineering; BMS = Biomolecular Structure; TV = Target Validation; HID = Hit Identification; H2L = Hit-to-Lead; LO = Lead Optimization

Priority objectives for FY2021/FY2022



Progress organic growth plan

- Extend technology / platform leadership
- Generate high quality novel candidates
- Advance discovery and development pipeline
- Execute high value partnerships



Execute strategic growth plan

- Invest / collaborate in novel technologies
- Diligence potential strategic M&A opportunities
- Diligence potential opportunities for Japan
- Expand drug target classes beyond GPCRs



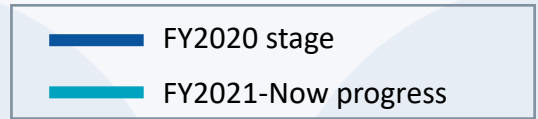
Commitment to sustainable development goals

- Promote sustainable ESG practices and policies across global business
- Advance Mpro inhibitor program and seek collaboration to further develop candidates as oral treatments for human coronaviruses



Appendix

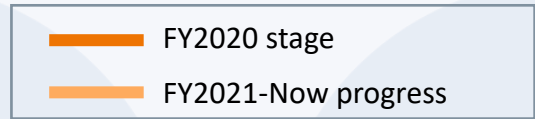
Progression of Partnered Pipeline



| Compound | Target / Mechanism of Action | Modality | Indication | Partner | Disc. | PCC | Ph1 | Ph2 | Ph3 | App | Mkt |
|-----------------------------------------------------|--------------------------------------|----------|----------------------------|------------------------------|-------|-----|-----|-----|-----|-----|-----|
| Traditional Out-licensing Collaborations | | | | | | | | | | | |
| Seebri® Breezhaler® | LAMA | SME | COPD | NOVARTIS | █ | █ | █ | █ | █ | █ | █ |
| Ultibro® Breezhaler® | LAMA+LABA | SME | COPD | NOVARTIS | █ | █ | █ | █ | █ | █ | █ |
| Energair® Breezhaler® | LAMA+LABA+ICS | SME | Asthma | NOVARTIS | █ | █ | █ | █ | █ | █ | █ |
| ORAVI® | Antifungal agent miconazole | SME | Oropharyngeal candidiasis | Hisamitsu | █ | █ | █ | █ | █ | █ | █ |
| Imaradenant** | Adenosine A2a ant. combo | SME | mCRPC | AstraZeneca | █ | █ | █ | █ | █ | █ | █ |
| PF-07081532 | GLP-1 agonist | SME | T2DM / Obesity | Pfizer | █ | █ | █ | █ | █ | █ | █ |
| PF-07054894 | CCR6 antagonist | SME | Inflammatory bowel disease | Pfizer | █ | █ | █ | █ | █ | █ | █ |
| PF-07258669 | MC4 antagonist | SME | Anorexia | Pfizer | █ | █ | █ | █ | █ | █ | █ |
| BHV3100 | CGRP antagonist | SME | Neurology diseases | biohaven | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | GPR35 agonist | SME | Inflammatory bowel disease | gsk | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | Multi target | SME | Multiple indications | Pfizer | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | Multi target | SME/LME | Multiple indications | Genentech | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | Multi target | SME/LME | Gastrointestinal and other | Takeda | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | Single target | SME | Inflammatory diseases | abbvie | █ | █ | █ | █ | █ | █ | █ |
| Co-development / Profit-share Collaborations | | | | | | | | | | | |
| KY1051 | CXCR4 mAb | mAb | Immuno-oncology | SANOFI kymab | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | PAR-2 | Peptide | Inflammatory diseases | topolicon | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | Targeted Protein Degradation | SME | Gastrointestinal disorders | Captor Therapeutics | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | AI-Augmented Drug Discovery | SME | Neurology diseases | PHARMENABLE | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | Ion Channel Drug Discovery | SME | Neurology diseases | metrion | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | Multi target AI-powered | SME | Immune diseases | Inveni AI | █ | █ | █ | █ | █ | █ | █ |
| Co-owned investments | | | | | | | | | | | |
| TMP301 | mGlu5 NAM | SME | Substance use disorders | Temporo Bio | █ | █ | █ | █ | █ | █ | █ |
| Not disclosed | OX1/OX2 agonist(oral and intranasal) | SME | Narcolepsy | CENTESSA Orexia Therapeutics | █ | █ | █ | █ | █ | █ | █ |

Note: SME = small molecule. LME = large molecule. Seebri®, Ultibro®, Energair® and Breezhaler® are registered trademarks of Novartis AG. *** AstraZeneca have removed the A2a program from their clinical pipeline as at Q3 2021.

Progression of In-house Pipeline



| Compound | Target / Mechanism of Action | Modality | Indication | Originator | Dis | PCC | Ph1 | Ph2 | Ph3 | App | Mkt. |
|-----------------------------------------------------------------------------------------------------|------------------------------|----------|---------------------------------|-----------------------|----------------------|----------------------|-----|-----|-----|-----|------|
| In-house Programs (Not yet partnered) | | | | | | | | | | | |
| HTL'878 | Muscarinic M4 agonist | SME | Neurology diseases | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| HTL'318 ¹ | Muscarinic M1 agonist | SME | Neurology diseases | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| HTL'936 | Muscarinic M1 agonist | SME | Neurology diseases | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| Not disclosed | Muscarinic M1 agonist (B/U) | SME | Neurology diseases | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| Not disclosed | Muscarinic M4 agonist (B/U) | SME | Neurology diseases | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| Not disclosed | Muscarinic M1/M4 agonist | SME | Neurology diseases | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| Not disclosed | H4 antagonist | SME | Atopic Dermatitis | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| Not disclosed | EP4 antagonist | SME | Immuno-oncology | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| Not disclosed | GPR52 agonist | SME | Neurology diseases | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| Not disclosed | PAR-2 mAb | mAb | Atopic Dermatitis | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| SH-879 | SARS CoV-2 Mpro | SME | Coronaviruses | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| Not disclosed | EP4 agonist | SME | Inflammatory bowel disease | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| Multiple programs | Not disclosed | SME/LME | Neurology diseases | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| Multiple programs | Not disclosed | SME/LME | GI and Inflammatory diseases | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| Multiple programs | Not disclosed | SME/LME | Immunology diseases | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| In-house Programs (No longer internally funded. Targeting academic / industrial partnership) | | | | | | | | | | | |
| HTL'310 | SSTR5 agonist | Peptide | Hypoglycaemic disorders | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| HTL'097 | GLP-1 antagonist | Peptide | Hypoglycaemic disorders | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| HTL'023 | Dual GLP-2/GLP-1 agonist | Peptide | Intestinal failure / NASH | ●●● SOSEI HEPTARES | ████████████████████ | ████████████████████ | | | | | |
| Not disclosed | Apelin agonist | Peptide | Pulmonary Arterial Hypertension | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |
| HTL'641 | Dual orexin antagonist | SME | Insomnia and sleep disorders | ●●● SOSEI HEPTARES | ████████████████████ | | | | | | |

Note: SME = small molecule. LME = large molecule. ¹ Voluntarily suspended

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